



ACES Council Update – 24/04/2025

Contact with Recruitment Agencies – (Minute No. 1544 Financial Matters from ACES Council – 31/01/2025)

Following January Council on 31/1/25 Neil Webster and I have, as agreed, liaised.

I have had initial informal conversations with Oyster Partnership and Vivid, who are both, in principle, interested in accessing ACES Jobs Bulletin Board for both Permanent and Interim Roles they are seeking to fill and also finding placements for ACE Members.

In principle, options on offer include:

CPD Events, Availability of Meeting Rooms for Branch Meetings, Monetary Consideration for use of Bulletin Board, Finding placements for Interim ACES Members as current Contracts expire, Profile Raising for ACES, by Members taking part in Webinars/Panel Discussions.

Which, from an initial discussion, are quite a reasonable range of options for further discussion and demonstrates genuine interest in the ACES Jobs Bulletin Board.

Neil and I have shortlisted 8 “Preferred Agencies” that we feel are straightforward to deal with/are in the right marketplace for different levels of permanent/interim staff.

To progress, subject to Council’s agreement we will be approaching the other Agencies to gauge their interest.

Council Members are asked if they have any additional preferred Agencies that they have dealt with, that they would suggest Neil and I contacted.

Ideally we would want a “Short List” with a maximum of say 12 Recruitment Agencies to approach.

If so, please advise Neil and I by the end of April 2025.

The short list, so far, from Neil and my dealings with Recruitment Agencies, who we feel, genuinely work for you to get a role and/or support you in it is or find you a Candidate who is a “good fit” is:

- Oyster Partnership (Dana Beer)
- Odgers Bernstein (Jes Lavda)
- Michael Page (Matt Masters)
- Vivid (Johnny/Jonathan Grant)
- Imperium Resourcing (Henry Galbraith)
- Marks Partnership (Ethan Mooney)
- MRG (Stephanie Howe [currently on Maternity Leave])
- Adecco (Gemma Parlour)

Subject to Council’s agreement, the next steps would be:

1. Make contact with Short-Listed Recruitment Agencies and see what they say too.

NB: I will be producing a Template so Neil and I have an agreed basis for discussion and then we will divide and conquer the conversations.

2. Collate responses and agree preferred Agencies with which to progress discussions.
3. Report back to July Council with results and options offered by respective Recruitment Agencies.

David Pethen
ACES Assistant National Secretary
20/04/2025