

**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****Session 1****Public Sector Property in a Post-Covid World**

Tuesday 3 November 2020, 4.00-5.00 pm

Sponsored by: Carter Jonas

**Carter Jonas**

*Considering the future for the public sector, our world, our economy and our resources. A discussion of the role of the public sector asset manager as a recovery agent.*

**President's Opening Remarks**

Peter Gregory, President of ACES

**Setting the Scene: The Future for the Public Sector - Our World, Our Economy, Our Resources**

Alexandra Houghton, Partner – Head of Consultancy &amp; Strategy, Carter Jonas

Daniel Francis, Head of Research, Carter Jonas

*Alexandra and Daniel will use research and their knowledge and experience of the markets to identify and explore the challenges facing public sector property managers*

**Keynote – The Public Sector Asset Manager as Recovery Agent**

Jackie Sadek—Chief Operating Officer, UK Regeneration

*Jackie will present a personal view on the circumstances confronting the public sector asset manager and consider how we should rise to the challenges and opportunities*

ACES is grateful for the support of its On-Line Conference 2020 sponsors:



**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS*****ACES President—Peter Gregory***

Peter is Senior Property Manager for Rochdale Council. Having commenced his career in the private sector, he moved into public sector service, and has since worked directly for local authorities and for strategic partners and consultants.

Peter has been a member of ACES since 2008 and has served as Chair of the north west branch, before being elected as National President in 2019.

***Keynote Speaker—Jackie Sadek***

Jackie has over 30 years' experience in property development managing large-scale urban regeneration projects and public private sector partnerships. She is a national spokesperson on regeneration matters, a speaker and broadcaster on regeneration issues. In 2010, Jackie was founder and Chief Executive of UK Regeneration (UKR), an organisation developing new models of delivery for regeneration projects. From March 2014 to July 2016 Jackie held the position of Specialist Regeneration Adviser to Greg Clark, Minister for Cities and then Secretary of State for Communities and Local Government. Jackie is an original member of the Grimsey Review team, looking at what should be done now in order to better prepare our High Streets and Town Centres for the 21st Century.

***Alexandra Houghton***

Alexandra Houghton is a Partner with a long history of public sector property consultancy. She leads the Consultancy & Strategy team at Carter Jonas, where she provides strategic advice to both public and private sector clients, focusing on the delivery of solutions to business needs through estate change.

Alexandra undertakes option appraisals, financial modelling, estate strategies, property asset management plans and the preparation and delivery of HM Treasury Green Book compliance Business Cases for a range of clients, the majority of which are within the public sector. Alexandra spent 2 years working at the Ministry of Defence and more recently has been focusing on Business Cases for Local Authorities around their accommodation needs and delivery options for development including Joint Ventures.

**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS*****Daniel Francis***

Dan has been Head of Research at Carter Jonas since 2018. He is responsible for delivering the firm's programme of market and topic-based research, providing clients with the insight they need. Dan's main focus is the commercial market, and he works closely with his rural and residential research colleagues.

Before joining Carter Jonas, Dan spent 17 years in the Research team at GVA, which he led for six years. During his time there he undertook a wide range of commercial and residential market research. He managed the team's output of bulletins, delivered bespoke client projects, and presented his views on the outlook for the market.

Dan has previously worked as a property analyst for Railtrack, where he helped to formulate the strategy for their portfolio of 2,500 franchised stations. He has also worked in Cushman & Wakefield's pan-European research team, focusing on office and industrial markets.

Dan is a member of the Investment Property Forum and the Society of Property Researchers.

**Session Sponsor****Carter Jonas**

Carter Jonas is one of the leading multi-disciplinary advisors to the Public Sector and in particular, local authorities. We act for over 120 different local authorities across England, Wales and Scotland using our network of 33 offices to provide excellent local market knowledge on each and every instruction. Our advice covers a broad section of the market, including valuation, agency, landlord & tenant, property management, building surveying, development and planning. We have developed particular experience in terms of creating innovative solutions to addressing housing need, and using Strategic Joint Ventures with the private sector to bring forward significant numbers of residential units. In addition to the core services listed above we have developed a range of specialist advisory services of benefit to local authorities including telecoms, minerals, energy & waste and CPO / compensation.

**Session 2****Recovery Through Regeneration**

Wednesday 4 November 2020, 9.00-10.00am

Sponsored by: Avison Young

**AVISON  
YOUNG****Insert Text****Martyn Saunders**, Director, Regeneration & Spatial Planning, Avison Young**Nicola Rigby**, NW Development & Regeneration Lead, Avison Young

*Reflecting on immediate and long-term influences of change in our urban centres, mapping out robust approaches to planning for and delivering this change with the best possible place, community and commercial outcomes.*

**Growth, Challenges and Opportunities****John Searle**, Director of Economy, Rochdale Borough Council

*John will set out the need for and challenges of economic development at a local and regional level, and will present Rochdale's ambitious Growth Plan to build 1 million m2 employment space and 12,000 homes, to create 20,000 new jobs and to transform the environment and transport infrastructure.*

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**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS*****Martyn Saunders***

Martyn is a Director within Avison Young's Planning Development & Regeneration (PDR) Team, leading economic development and regeneration projects principally within London and the Greater South East. He leads a range of multi-disciplinary growth and development projects, working with architects, engineers and other technical specialists. Martyn brings a unique blend of property, planning and economic development knowledge, understanding the key links and inter-dependencies that create attractive and successful places.

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***Nicola Rigby***

Nicola has a reputation as a top-tier adviser on strategic regeneration, delivery, implementation and funding. This has continued to grow since she joined the firm over fifteen years ago. As a Principal, she is also the company's North-West Development and Regeneration lead, supporting the continuing economic revival of the region. Nicola's dynamism, leadership and quality of advice have twice secured her place on the NW Insider's Women of Influence list.

[Nicola.rigby@avisonyoung.com](mailto:Nicola.rigby@avisonyoung.com) | 07962 351247

***John Searle***

John is Director of Economy, Rochdale Council & Chief Executive, Rochdale Development Agency.

John has 20 years' experience in the public and private sector in economic development and physical regeneration across Greater Manchester, Lancashire and Merseyside with direct experience of implementing urban regeneration schemes and commercial property development. He is responsible for regeneration, development and investments, inward investment and marketing, planning, strategic transport planning, building control, strategic estates, economic development, employment and skills.

For the last four years he has worked in the joint role of Director of Economy, Rochdale Council and Chief Executive, Rochdale Development Agency. He is currently overseeing the £400m investment programme in Rochdale Town Centre, the development of the 420 acre Kingsway Business Park and the GM Spatial Framework proposal known as Northern Gateway – a 2.3m SqM employment and 11,000 homes development opportunity that will deliver 40,000 new jobs. He also currently oversees £100m of the Council's capital funding and its £35m asset portfolio.



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Session Sponsors



Avison Young creates real economic, social and environmental value as a global real estate advisor, powered by people. As a private company, our clients collaborate with an empowered partner who is invested in their success. Our integrated talent realizes the full potential of real estate by using global intelligence platforms that provide clients with insights and advantage. Together, we can create healthy, productive workplaces for employees, cities that are centres for prosperity for their citizens, and built spaces and places that create a net benefit to the economy, the environment and the community.

**Andrew Ewbank**

Senior Manager, Business Development, Bids & Contracts

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**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****Session 3****Decisive Action in an Environmental Emergency**

Wednesday 4 November 2020, 4.00-5.00 pm

Sponsored by: Norse Group

**From asset stewardship to climate stewardship: the changing role of the public sector property manager**

Marina Robertson, Senior Director, Norse Group

Alex Gee, Operations Director, NPS

*As the drive to achieving net carbon zero intensifies, we examine the impact and the responsibility of managing public sector property in a climate focused environment.*

**Managing our Environment**

Sarah Davies, Northern Powerhouse Strategic Lead, Environment Agency

*How environmental challenges affect asset viability, and ways to reflect risks and hazards in asset decision-making*

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**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS****Marina Robertson**

Marina is from Athens, Greece, and has lived in the UK for nearly 30 years.

Before joining the Norse Group, Marina led public sector services in areas such as transformation, property, capital delivery, inclusive economic growth, housing and regeneration for several London local authorities and Essex County Council, and has worked on projects such as the new Wembley Stadium and Olympic Legacy.

One of Marina's proudest achievements is leading the team that won the London Councils' award for best campaign to support local trade for 'Love Your High Street'.

Marina joined the Group in 2016 as an Operations Director for NPS London and in 2019 took up the Senior Director role within NPS with an overview of NPS London, NPS Norwich, NPS Peterborough and the Group's Strategic Consultancy Team.

Marina is a passionate supporter of diversity in leadership, affordability in housing and of social and environmental sustainability. She has set up a mentoring scheme for females in Waltham Forest and she is Vice Chair of Waltham Forest Housing Association.

**Alex Gee**

Alex joined the Norse Group in June 2013 having worked in the public, private and international sectors.

Prior to this, Alex was Head of Project Co-Ordination for UNEP-WCMC, leading on the commercial viability of international environmental projects that ranged from preserving International Protected Areas to Climate Change, working across Institutions such as the UN, the EU and International NGOs.

Since joining the Norse Group, Alex has had responsibility for managing Group Quality and Compliance and has had operational responsibility for NPS Archaeology prior to becoming Operations Director for NPS Peterborough, running the Estates and Asset Management joint venture with Peterborough City Council.

In addition to his responsibilities in Peterborough, Alex has spent the last 12 months as Interim Head of Property at Cambridgeshire County Council, working closely with the Energy Investment Unit supporting the implementation of zero carbon

**Sarah Davies**

Sarah Davies is the EA's Northern Powerhouse Lead, and has worked on climate change, sustainable development, innovation and engagement across the private (Panasonic, then Co-operative Financial Services) and public sector (Greater Manchester, Lancashire, Environment Agency), working to shape approaches to investment and operational property portfolios and infrastructure internationally and locally.

A friendly eco-feminist, Sarah works by transforming partnerships, services and business models to deliver an effective response to the socioeconomic, governance, climate, resources and nature challenges we all face. Recently recognised in the 2019 Powerlist of top 50 female influencers in the North and The Planner's (RTPI) top public sector Women of Influence 2019, Sarah highlights the vital importance of ensuring that ALL our asset management, development and investment activities are both resilient to environmental challenges, and tackle social injustice.



SESSION SPONSOR:



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### Session Sponsors



The Norse Group brings together facilities management specialists Norse Commercial Services, property consultancy NPS Group and our care provider NorseCare.

Our commercial flair and public service ethos create a powerful combination – improving services for clients, saving costs and driving efficiencies through economies of scale.

Our vision is to make the everyday lives of millions of people in the UK better by being the link that brings communities together with our whole life asset and social infrastructure.

Everything we do is centred around our four values: Quality. Innovation. Respect. Trust

We are proud to achieve impressive commercial success while remaining in public sector ownership and our unique business model provides the opportunity for our partners, and the communities we serve, to directly benefit from our partnerships.

As part of our focus on sustainability and social value, we are committed to helping clients deliver more energy-efficient projects and reduce carbon emissions.

**Session 4****The Property Market: A tool for recovery**

Thursday 5 November 2020, 12.00-1.00 pm

Sponsored by: Pugh Auctions

**The Disposal of Public Sector Assets**

Edward Feather, Pugh Auctions

*Based on Pugh's experiences Ed will provide an commentary on the 2020 public sector disposals market , considering results and market trends, as well as setting out what vendors might expect from their disposal programmes.*

**Compulsory Purchase Update**

Jonathan Stott, Compulsory Purchase Association

*Exploring how compulsory purchase powers can help Local Authorities to achieve development objectives in the post-Covid era*

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**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS*****Edward Feather***

Edward is an experienced property auctioneer with 15 years' property auction experience and considerable knowledge of the North West property market.

Edward joined Pugh & Co in September 2018 and has since worked alongside Unity Partnership, Rochdale Borough Council, Cheshire East Council, Cheshire West Council and Salford City Council to help maximise the value of a number of their property assets

***Jonathan Stott***

Jonathan is the Managing Director of Gateley Hamer and has significant expertise dealing with all matters relating to land assembly, compulsory purchase, telecoms and compensation. He is a RICS accredited expert witness and is a leading authority in the provision of strategic advice to scheme promoters throughout the promotion and implementation of compulsory purchase powers and the negotiation of compensation claims for commercial property owners and developers.

Jonathan has many years' experience dealing with compulsory purchase matters and has given evidence to the Upper Tribunal (Lands Chamber), the County Court, public inquiries, hearings and select committees. He is immediate past Chair of the Compulsory Purchase Association and has provided input to the RICS Professional Statement for Surveyors advising in relation to compulsory purchase and compensation. He also regularly presents on the subject at CPD events.

**Session Sponsor: Pugh & Co**

Pugh & Co is trusted by a range of private individuals, charities, corporate organisations and public sector clients to sell their property assets at auction. Pugh & Co is the largest commercial auctioneer in the UK, offering commercial property, residential property, land and other property assets nationwide.

**Session 5****Professional Perspectives**

Friday 6 November 2020, 9.00-10.15 am

**Traveller Injunctions**

**Peter Maynard**, Strategic Housing Manager, Rochdale Borough Council

*Peter will describe Rochdale Council's use of injunctions to manage unauthorised encampments.*

**Valuation and the C19 Pandemic**

**Donna Best**, Property Adviser, CIPFA

*In these unprecedented times valuation has become more demanding than ever. This session will explore some of the key challenges currently being encountered by local authority valuers*

**Build Back Better: Covid-19 Supplement for town centres**

**Bill Grimsey**

**Neil Schneider**

*Bill and Neil will present the findings of the Grimsey Report into the health of our town centres, setting out their conclusions that change and recovery are possible with a shift in power from central government to local communities.*

ACES is grateful for the support of its On-Line Conference 2020 sponsors:



**OUR SPEAKERS*****Peter Maynard***

Peter is the Head of Strategic Housing for Rochdale Borough Council. During a career in Housing spanning over 40 years, he has covered a broad range of activities including social

housing, large scale public and private sector housing improvement, new build housing, CPO programmes, strategy and policy and most things housing. His involvement with the traveller community intensified 10 years ago when his remit was extended to include the Council's permanent traveller site.

***Donna Best***

Donna is Property Advisor at CIPFA, and a chartered surveyor and registered valuer with some 25 years' experience in the property industry, including local government where she headed property teams and was re-

sponsible for overseeing the preparation of annual capital accounting valuations.

Donna is a member of the South-West Branch of ACES

***Bill Grimsey***

Bill is a retired retailer with 45 years active experience. During his career he held senior positions at Budgens and Tesco before becoming the managing director of Park'n'Shop, Hong Kong's leading supermarket chain. He was

also the CEO of Wickes, the Big Food Group (Iceland and Booker) and Focus DIY. He holds a number of non executive posts and led the publications of The Grimsey Review one (2013) and two (2018) into the high street. He was also the author of Sold Out: Who Killed the High Street in 2012. In 2015 he was awarded an honorary doctorate in Business Administration by the University of South West England for his contribution to retailing.

***Neil Schneider***

After qualifying as a fellow of the Chartered Institute of Housing in 1995, Neil has held a variety of roles across housing, operational services and regeneration in a local government career spanning 37-years.

From 2008- 2019 he was chief executive of Stockton on Tees Borough Council, and was extensively involved in establishing the Tees Valley Combined Authority and its devolution deal with central government. During his tenure he led work that saw both Stockton then Yarm win the UK Rising Star high street of the year awards. In 2019 he received the Van Coulter Lifetime Achievement Award from The Association of Public Service Excellence (APSE) and a special lifetime achievement award from Stockton Borough Council. He now coaches, mentors and develops and delivers leadership programmes.

**Session 6****Right People, Right Place, Right Time**

**Monday 9 November 2020, 4.00-5.00 pm**

*A look at the changing face of the public sector workforce and working practices and the challenges of recruitment and skills resourcing facing public sector property manag-*

**21st Century Public Servant**

**Professor Catherine Needham**, Health Services Management Centre,  
University of Birmingham

*Catherine will explore the characteristics of the public sector employee for the 2020s, including the developing impact of Covid-19 on the workplace*

**ACES Recruitment Initiative**

**Matthew Lewis**, UK&I Director, Hays Public Services

*Matt will outline his current project, working in partnership with ACES to address the current difficulties experienced by ACES members in attracting and retaining professional staff*

ACES is grateful for the support of its On-Line Conference 2020 sponsors:



**OUR SPEAKERS*****Professor Catherine Needham*****Professor Catherine Needham**

Catherine works at the Health Services Management Centre at the University of Birmingham. She has developed work on the public service workforce (roles, skills, capabilities of professionals working in public services) which has been extensively used in the local government sector. Catherine has published over 70 peer-reviewed publications and written widely for policy and practice audiences. Her co-edited book on *Reimagining the Future Public Service Workforce* (Springer, 2019) was included by the Financial Times in its list of 'best in class social research'.

***Matt Lewis*****Matt Lewis**

Matt is UK&I Director Hays Public Services, and has worked in specialist recruitment since 1994, the last 10 years of which have been spent working exclusively with the public sector. Matt's early career included 15 years with Hays Construction and Property, initially recruiting maintenance, estates and facilities professionals, an environment for which he retains a fond and keen interest. His responsibilities now include working closely with public sector customers in developing recruitment partnership solutions to best position organisations to attract and retain high quality talent.



**Session 7****What Next? – Public Sector Property Investments**

Tuesday 10 November 2020, 9.00-10.00 am

*A look at public sector property investments, their role and performance, the impact of a changing regulatory regime and their risks in recessionary times.*

**The Role of Commercial Property Investments for Local Authorities:  
Generating new income in response to austerity**

**Ben Foster**, Masters Student, University of Northumbria

*Ben will describe his research for his Master's dissertation, which explores the role commercial property investment has played in helping local authorities in the North East of England generate additional income following austerity.*

**Panel Debate****Public Sector Property Investments: Is this the end of the road?**

**Chair: Stuart Knight**, Knight Property Consulting Limited

**Mark Frampton**, Avison Young

**Don Peebles**, Head of CIPFA Policy & Technical UK, CIPFA

**Paul Brooks**, Rushmoor Borough Council

*The Panel will explore differing views on property investments, the impact of Covid-19 and the changing regulatory framework*

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## ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY

### OUR SPEAKERS

#### ***Ben Foster***



Ben is a Real Estate MSc. Student at Northumbria University conducting research into local authority commercial property investments.

#### ***Mark Frampton***



Based in London, Mark is a Principal in the National Investment Team. He advises a range of domestic and international investors, corporate and lending clients on UK property investment related matters, including acquisition and disposal, funding, sale & leaseback and strategic portfolio advice across the core commercial sectors and alternative sectors including leisure, healthcare, motor trade and roadside. Mark has advised on over £3billion of transactions and over £4billion of performing and non-performing real estate loans.

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#### ***Paul Brooks***

Paul is the Executive Head of Regeneration, Property & Technical Services for Rushmoor Borough Council

His career in property investment began as an investment agent, followed by spells at Chichester and Mole Valley District Councils where he was responsible for the acquisition of investments that were variously operationally, regeneration and finance-led. In between Paul led on property advice for West Sussex County then John Laing for PPP and PFI projects in health, waste and education.

Since October 2018 he has been leading on the acquisition, management and rationalisation of a portfolio of property investments worth £125m as part of the corporate necessity to balance the books at Rushmoor Borough Council. This is in addition to properties acquired for the redevelopment of Aldershot and Farnborough town centres. Acquisitions have included a hybrid business park, a fully let out of town office adjacent a park and ride plus a single let town centre office.



OUR SPEAKERS

***Don Peebles***



Don is a qualified accountant and leads CIPFA's policy and technical work.

Don's background is local authority finance, having trained initially at a Scottish local authority. He also worked for Audit Scotland prior to joining CIPFA in 2002 as Policy & Technical Officer becoming Policy & Technical Manager in 2004 before becoming Head of CIPFA Scotland in November 2013.

In April 2014 Don also became CIPFA's Head of Devolved Government and in April 2015 assumed further responsibility for Financial Management in CIPFA.

In 2014, Don led on the Institute's work on the Scottish referendum and that same year was appointed as the expert budget adviser to the Welsh Assembly's Finance Committee for the 2015/16 budget process.

Don has led CIPFA's work on local taxation in Scotland and was a member of the Commission on Local Tax Reform which reported in December 2015. In September 2015, he was appointed to the Scottish Parliament Budget Review Group.

In January 2018, Don was appointed Head of Policy & Technical and leads CIPFA's team of technical and policy experts and is responsible for all of CIPFA's codes of practice and guidance and ensuring that CIPFA's 'policy voice' is prominent.

Outside of work Don is happily married with 2 grown-up sons. At weekends Don will usually be on the golf course or can be seen 'walking down the Halbeath Road'. Twitter: [@PeeblesDon](https://twitter.com/PeeblesDon)

**Session 8****ACES: A 2020 Look at Local Challenges****Tuesday 10 November 2020, 12.00-1.15 pm****Carbon Neutrality**

**Andy Kehoe**, Head of Asset Management and  
**Ralph Kemp**, Head of Environmental Services,  
Cheshire East Council

*Andy and Ralph will provide an outline of Cheshire East Council's approach to carbon reduction*

**Returning to the Workplace – What Will It Look Like?**

**Phil Haslam**, Strategic Asset Manager, Wigan BC

*Based on Wigan's experience Phil will ask how local authorities have adapted to home working and what role will the office play in the delivery of services in a Covid-19 world*

**NNDR and Asset Valuations : the Impact of Covid**

**Steve Little**, Principal Estates Surveyor, Lancashire County Council

*Steve will explore the impact that the Covid-19 pandemic has had and may have on business rates and asset valuations.*

**Integrated Health and Social Care Neighbourhood Teams**

**Steven Cooper**, Integration Manager, Rochdale Borough Council and CCG Estates Lead

*Steven will describe Rochdale Council and Clinical Commissioning Group's project to set up integrated health and social care neighbourhood teams, part of the Government's One Public Estate*

**Ashton Market Hall – “The Heart of the Community”**

**Luke Mirfin**, Markets Events & Communications Manager, Tameside Borough Council

*Tameside's markets team won the 2020 MJ Award for Innovation in Property and Asset Management, sponsored by ACES and UK Regeneration. Steven will describe their award-winning project to diversify the offer of its traditional markets to capture the interest and support of the local community.*

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## ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY

### OUR SPEAKERS

#### **Steven Cooper**



Currently Integration Manager for Rochdale Council and Estates Lead for the CCG, Steven is a Chartered Surveyor and Chartered Arbitrator with extensive experience of acquiring and disposal of land and property including due diligence for both public sector and private sector clients. He has set up his own management consultancy specialising in active asset management, advising investors pension funds and owner occupiers in relation to asset utilisation. Strong leadership and management skills with a specific focus on innovation, transformation and team development.

Steven's background as an Estates and Facilities lead and experience of working in health and social care environments, including all aspects of FM, makes him qualified to speak on Project Management, Budgeting, Value Engineering, Cost Management, Operational Management, and Contractor / Consultant engagement.

#### **Luke Mirfin**

Luke Mirfin is the Markets Events & Communications Manager at Tameside MBC, operating Market Halls and Open Markets in the Town Centres of Ashton-under-Lyne and Hyde, and Market Events across the borough of Tameside in Greater Manchester.

Luke has worked for the Local Authority for 17 years, and for the last 13 years has worked within the councils Markets Service.

During his time at Markets Luke has been able to gain an understanding of how the alignment between strategic vision and sound operational knowledge are an essential requirement for those who operate markets for their organisations. Following his appointment as Markets Events & Communications Manager 2019, he has been able to, establish a strong inter council and broader stakeholder networking, and introduced Town Centre Events and Communication task groups across the Local Authorities Market Towns, working in a joined up way with Shopping Centres, the local Colleges, high street independents, and the Town and Neighbourhood teams. This important work is reinforcing Tameside council's commitment to the successful delivery of its markets offer, and is a contributing factor in the wider work the council is undertaking around the rejuvenation of the Boroughs Town Centres.



#### **Phil Haslam**

##### **Photo to follow**

Phil is Strategic Asset Manager for Wigan Council and Executive Committee member and former Chair of ACES North West Branch. He has had extensive experience in Local Government Asset Management roles and in the private sector developing commercial floor space.

## ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY

### OUR SPEAKERS

#### **Andy Kehoe**



Andy Kehoe is a Chartered Surveyor with 25 years experience in the property and construction industry. For the last 15 years he has managed public sector property portfolios, principally for local government but also for the NHS and housing associations. Andy joined Cheshire East in 2016 as head of Estates, but also has had management responsibility for Economic Development and Regeneration services within the Council.

In his spare time Andy is a member of the Army Reserve and enjoys anything outdoors.

#### **Ralph Kemp**

Ralph is head of Environmental Services at Cheshire East Council and oversees Carbon Reduction, Green Spaces, Recycling, Waste and Bereavement Services.

He studied initially at Wye College University of London and qualified in Environmental Science and later went on to further study at Cambridge and Manchester Universities.

His career to date has included working in the private sector at FCC Environmental, working in the charitable sector for the Church of England and, more recently, in the public sector for Cheshire East Council.



#### **Steve Little**



After starting his career in private practice in Liverpool in 1988, Steve moved briefly to Manchester, specialising in business rates, before becoming the Regional Officer for the IRRV. This role covered the North of England, North Wales and Northern Ireland as well as a national remit to support valuer members. During this period he assisted in a submission to the Treasury sub-committee on the VOA and also on raising awareness of the 'business rates cowboys'. His career then took him into the residential market, working for Reeds Rains, Dears Brack and finally Santander as their area surveyor. Taking a break from surveying he studied and qualified in psychometric profiling and coaching and became a member of the Institute of Leadership and Management. He also studied and obtained an MSc with Merit in Building Conservation and Regeneration. Since joining Lancashire County Council in 2014 Steve has been involved in NNDR, and asset valuations and is currently working on the national challenge to the local authority school valuations for the 2017 List. He has previously spoken at the ACES North West conference on business rates matters .

**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****Session 9****Providing Homes for All**

Wednesday 11 November 2020, 9.00-10.00am

Sponsored by: BNP Paribas Real Estate

**BNP PARIBAS  
REAL ESTATE****Meeting Housing Demand – how can new models of tenure, delivery and construction deliver Homes for All?**

**David Couch**, Senior Director - Development and Residential Consulting, BNP Paribas

*The under delivery of new homes remains an issue for the whole country; central government's exhortation to "Build, Build, Build" as part of the pandemic response is therefore welcome. How can housing delivery be accelerated and how can the public sector play a greater role? This presentation will explore how innovation in tenure, delivery and construction help provide homes for all.*

**Replenishing the Housing Portfolio**

**John Read**, Valuation and Estates Manager, East Riding of Yorkshire Council

*John will set out East Riding of Yorkshire Council's work to replenish its social housing stock, a project that was the winner of the 2019 ACES Award for Excellence*

**President's Closing Remarks**

**Peter Gregory**, President of ACES

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**ACES ON-LINE CONFERENCE 2020 - PUBLIC PROPERTY IN RECOVERY****OUR SPEAKERS*****David Couch***

David specialises in valuation, strategic advisory and agency work in all facets of the residential development sector. He advises both public and private sector clients on schemes from “standard” suburban estates, Build to Rent towers to retirement and student schemes. He has a particular emphasis on development valuation and viability. He has worked for BNP Paribas Real Estate for 26 years in London, Manchester and Sheffield and therefore understands how innovation can be delivered in a range of market settings. He is an RICS Registered Valuer and an APC Assessor and Chairman in Valuation, Residential and Planning & Development.

***John Read***

John is a Chartered Valuation Surveyor with over 35 years experience working in local government in Yorkshire and is an active member of the Executive Committee of the North East Branch of ACES having served as Branch Chair in 2006-8. John has extensive experience in developing and delivering Asset Management Strategies and in his current role as Valuation and Estates Manager at East Riding of Yorkshire Council he is responsible for all aspects of the delivery of Valuation and Estates Services across a diverse portfolio, together with supporting other services with consultancy advice on property matters that affect their service delivery.

**Session Sponsor**

BNP Paribas Real Estate and Strutt & Parker offer clients property advice and partnership opportunities across a whole range of real estate activities. From property development to consulting, valuation to transactions, property management and investment management, we cover all types of real estate assets: commercial, residential and rural, in all parts of the UK.

Our teams advise local authorities, government departments, higher education bodies, government agencies and blue light services; offering expert guidance on estate strategy, development consultancy, property disposal, building consultancy, affordable housing and planning viability.

We are employed on more than 20 term and framework contracts, making our services easy to procure and transparent to cost. These include National CCS Estate Professional Services RM3816, NHS Shared Business Services, Homes England Property Professional Services, ESPO Estates Management Professional Services and Transport for London

BNP Paribas Real Estate is part of BNP Paribas, the world’s best bank for corporates (according to Euromoney 2016), which means it has unique access to global clients, macro intelligence and financial services and products. BNP Paribas Real Estate, as part of the



## REALISING THE VALUE OF PUBLIC PROPERTY FOR THE PUBLIC GOOD

DRIVING ECONOMIC GROWTH, ENABLING PUBLIC SECTOR REFORM, SUPPORTING SERVICE DELIVERY, PROVIDING SOCIAL VALUE

**ACES is the only professional body exclusively dedicated to public property. It is a members' networking association where the main reason for getting together is to help each other do their jobs through mutual support. Members are senior professionals from a local authority or similar public sector body, or people who are wholly or substantially working for or on behalf of the public sector.**

### OBJECTIVES

- To influence the formation of regulation, policies and strategies governing the use of public sector property assets
- To promote opportunities and best practice in the effective use and management of assets in order to support organisational priorities of the public sector
- To equip our members in their work by supporting and encouraging them in the continual development of their personal and professional effectiveness
- To seek representation from every local authority and public sector body

### HOW DO WE WORK

- National annual Conference organised by the President
- National Council meetings and Core Management Team
- Regional branch meetings including CPD topics
- CPD learning and networking events
- Liaison officers for key topics – regeneration, health, sustainability, valuation etc
- Award winning quarterly 'ACES Terrier' journal
- Website including forum, library, news, events and specialist topics
- Regular meetings with many government and public sector bodies and RICS

To find out more about ACES and how to join visit our [website](#) or contact:

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